

## Message Text

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PAGE 01 STATE 007530  
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 /011 R

DRAFTED BY NEA/ARP:FHGERLACH:SLB  
APPROVED BY NEA/ARP:JWTTWINAM  
USDOC/CAGNE:PEDMONDS

-----121435 112133Z /66

P 112056Z JAN 78  
FM SECSTATE WASHDC  
TO AMEMBASSY JIDDA PRIORITY  
INFO USLO RIYADH PRIORITY  
AMCONSUL DHAHRAN PRIORITY

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E.O. 11652: N/A

TAGS: BGEN, PINT, SA

SUBJECT: SAUDI DECREE ON "INFLUENCE PEDDLING"

1. ACCORDING REPORT BY RICHARD HARWOOD IN WASHINGTON POST OF JAN. 11, SAG MINISTER OF INDUSTRY AND ELECTRICITY AL-QUSAYBI JAN. 10 ANNOUNCED DECREE OUTLAWING "INFLUENCE PEDDLING" IN GOVERNMENT CONTRACTS. DECREE IS SAID TO LIMIT AGENT FEES TO 5 PERCENT OF CONTRACT PRICE, BAR USE OF NON-SAUDI AGENTS, PROHIBIT ANY AGENT FROM REPRESENTING MORE THAN 10 COMPANIES, AND REQUIRE A) INCLUSION OF MIDDLEMEN'S NAMES IN ALL CONTRACT PROPOSALS AND B) AGENTS' LISTING OF THEIR CLIENTS IN PUBLIC REGISTERS.

2. AS STATE AND USDOC HAVE ALREADY RECEIVED NUMEROUS INQUIRIES, WOULD APPRECIATE EMBASSY'S REPORT AND COMMENTS ASAP. PLEASE CABLE TEXT IF IT IS NOT TOO LONG. OTHERWISE POUCH TO USDOC/CAGNE AND NEA/ARP. VANCE  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT REFORM, BRIBERY, CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE007530  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** FHGERLACH:SLB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780016-1146  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780175/aaaacklu.tel  
**Line Count:** 55  
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**Litigation Codes:**  
**Litigation History:**  
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**Office:** ORIGIN NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3792497  
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**Status:** NATIVE  
**Subject:** SAUDI DECREE ON \"INFLUENCE PEDDLING\"  
**TAGS:** BGEN, PINT, SA  
**To:** JIDDA  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a3448be4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014